



Real Value Creation!!! Spring



Patient-Centered
Primary Care

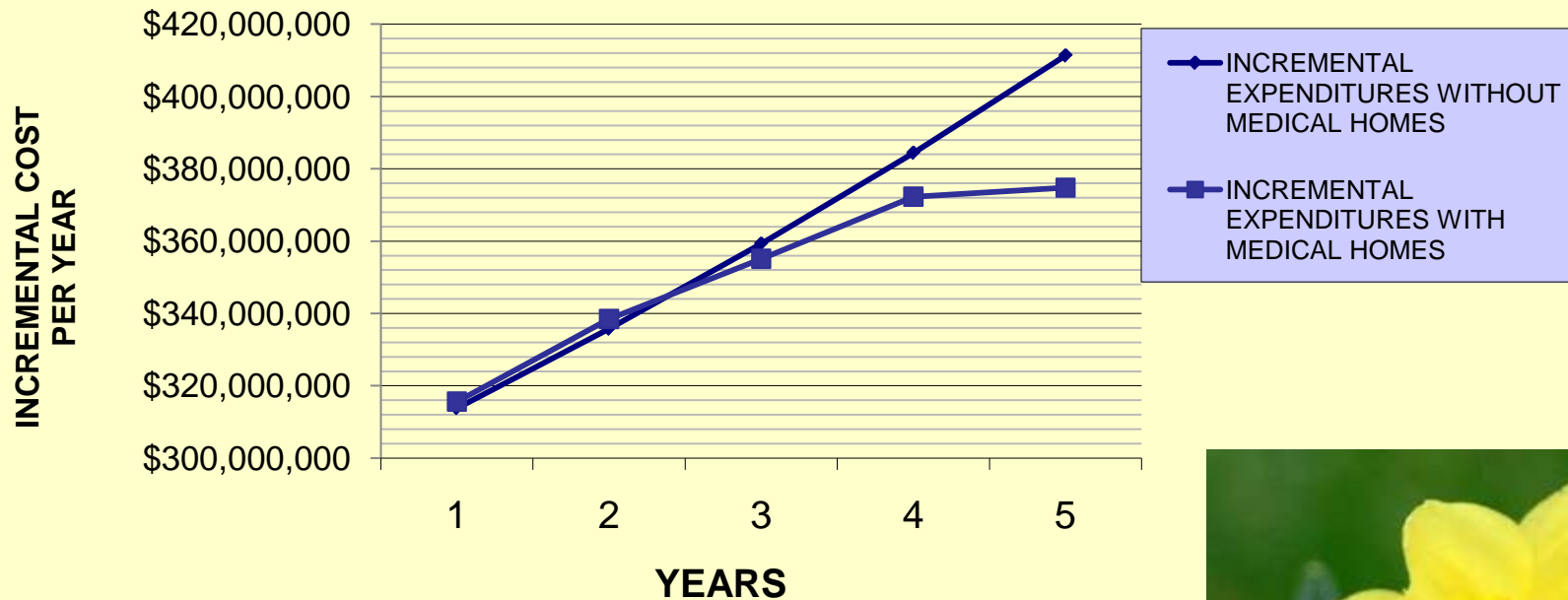
COLLABORATIVE

www.pcpcc.net



Vermont *Financial Impact (or daffodils)*

IMPACT OF MEDICAL HOME SAVINGS ACROSS TOTAL POPULATION



Value Creation Springing up

- At Group Health Cooperative of Puget Sound, 29% reduction in ER visits , 11% reduction in hospital admissions; Stabilized primary care retention recruitment and at a savings!!
- Community Care of North Carolina -- PCMH model cut hospitalizations for asthma by 40% and asthma-related ER visits by 16%. Savings \$535 million!!
- Genesee Health Plan in Flint, Michigan, PCMH 50% decrease in ER visits and 15% fewer inpatient hospitalizations across all chronic illnesses; Genesee's average hospital days now 26.6% lower than most neighboring health plans
- Henry Ford Health System's Patient-Centered Team Care program show a **36% reduction in expected all-cause hospital admissions** for enrolled heart failure patients after six months of enrollment and a **return of 2.3:1 vs. program costs.**





Medical Schools Residency program



- Pharma
- Health Benefit Companies
- Hospital system



Companies changing how they Buy

- IBM rolled out 1st \$\$ Dollar for Primary care.
- Please understand we are not going to Buy the same way anymore !!! That model is dead the winter is over !!



Patient Centered Primary Care Collaborative

